

# COMPANY OVERVIEW Hitachi Vantara Federal

Hitachi Vantara Federal is the trusted leader in mission-centric data solutions. We are dedicated to providing the solutions and support federal agencies need today, and in the future. We power digital transformation from the core to the edge, offering a full-service experience for integrated digital solutions spanning the entire data fabric from storage, to enrichment, to action. Balancing a century of tradition with constant innovation, we stand for trust, agility, and excellence.

#### Data-Driven.

We live and breathe data. As a leader in mission-critical digital infrastructure, we know the importance of having data in the right place, at the right time, all the time. We help customers simplify, scale, and securely manage data across their hybrid and multicloud environments – and easily bring data to life from edge to core to cloud.

#### **Mission-Centric.**

We were made for federal missions. At the core of our work is intimate collaboration with customers and partners to design, deliver, and support the digital solutions tailored specifically to address their mission needs. Our dedicated US federal support center operates 24x7x365 to ensure mission-critical operations go uninterrupted. Mission owners across civilian, defense, and intelligence agencies rely on our deep bench of cleared technical resources to power (and empower) their most sensitive data.

#### **Future-Focused.**

We can't predict the future, but we can be ready for it. Hitachi has spent over a century solving society's biggest challenges and we have no intention of stopping. We continue to innovate and deliver meaningful digital transformation for the US federal government, improving the security and well-being of our nation.

#### **Customers**

7 Armed Forces Agencies 16 Cabinet Agencies

# TS Facility Clearance

US-Based 24/7/365 Federal Support

# Active ATOs NIPR, SIPR, JWICS

### **Market Leadership**

Gartner MQ Primary Storage Leader Gartner MQ Object Storage Challenger GigaOm Object Storage Leader Gartner MQ IIoT Platform Leader BCG Top 50 Innovators

### 93,992 Data & Al Patents Owned

#1
Worldwide for Patent
Applications in Big Data

### **Our Approach**



# Modernize the Digital Core

Edge to Cloud Infrastructure Application Modernization Automated Cloud Ops



### Optimize the Data Fabric

DataOps
Data Platforms
Governance
Cyber Resiliency
AI/ML
IoT



# **Engineer Data- Driven Outcomes**

Application Services
Advisory Services
Digital Engineering
Vertical Solutions
Smart Spaces

### **Our Portfolio**

Design, build, and operate the cloud-native applications that power your missions.

Engineer Data-Driven Outcomes

Smart Transportation Smart Spaces

Grid Intelligence Fraud Intelligence Supply Chain Intelligence

Industrial Operations Asset Intelligence දුදුව

Delivered by a Diverse &

Robust Partner Ecosystem

Flexible Consumption

& as-a-Service

Automate data operations to democratize access while ensuring proper governance.

Optimize The Data Fabric

Lumada DataOps
Software



Lumada Industrial DataOps and IIoT Platform



Data Modernization and Analytics Consulting Services

ion adility

Build and operate a resilient hybrid cloud and application infrastructure that enables mission agility.

Modernize

Applications, Data and Infrastructure



Storage Hardware & Software Defined



Private Cloud S3 & Object



Converged Hyperconverged & VDI



Ops Management AlOps Automation, Analytics, Administration, and Protection



App Modernization
Microservices &
Cloud Migration



Cloud Ops Kubernetes & Open Source

